# **CANTOR FITZGERALD INCOME TRUST, INC.**



### **MARTIN-BROWER COLD** STORAGE DISTRIBUTION **FACILITY**

Phoenix, AZ



On November 26, 2019, Cantor Fitzgerald Income Trust, Inc. ('CF Income Trust"), through an indirect subsidiary, acquired a cold storage and distribution facility leased to The Martin-Brower Company, L.L.C. ("Martin-Brower"). Martin-Brower is one of the largest foodservice companies in the world and the largest distributor of food and supplies to McDonald's restaurants worldwide.

## PROPERTY OVERVIEW

MISSION CRITICAL FACILITY

The Property is a modern, food-grade cold storage and distribution facility utilized by Martin-Brower as a key distribution point to deliver food and other supplies to over 400 McDonald's and Chipotle store locations in Southern California, Arizona, New Mexico, and Nevada.





### PROPERTY HIGHLIGHTS

#### TENANT

The Martin-Brower Company, L.L.C.

#### TENANT BUSINESS SECTOR

Foodservice Distribution/Logistics

#### **PROPERTY TYPE**

Industrial (Cold Storage/Distribution)

#### LOCATION

5516 West Buchanan Street Phoenix, Arizona

#### **SOUARE FEET**

93,302

#### **YEAR BUILT**

1985 (Renovated/Expanded 2012)

#### **LEASE EXPIRATION**

March 25, 2032 - Repair Shop June 30, 2032 - Main Building

(With Two Successive and Separate Terms of Five Years Each)

#### **LEASE TYPE**

Triple Net (NNN)

#### **RENT ESCALATIONS**

5% Rent Increases Every 60 Months

#### **DFBT**

10-Year Fixed Rate

#### **PURCHASE PRICE**

\$17.3 Million

### PROPERTY LOCATION

#### **WELL LOCATED**

The Property is located 2.3 miles from the I-10 Freeway and 51st Avenue interchange, offering convenient access to the entire Phoenix metro area via the I-10 Freeway, Loop 101, I-17 Freeway, recently completed Loop 303, and soon to be added Loop 202. The Property is less than a six-hour drive to the ports of Los Angeles and Long Beach, and less than five hours from Las Vegas.

#### STRONG DEMAND-DRIVEN MARKET

Strong population and job growth have bolstered the overall industrial market in Phoenix, with YTD net absorption of nearly three million SF according to Cushman & Wakefield. Cold storage demand in Phoenix is robust and outpacing low supply with grocers and foodservice companies looking for welllocated temperature-controlled distribution centers.

### **TENANT**

#### **GLOBAL DISTRIBUTION**

Martin-Brower is the largest distribution partner to McDonald's in the U.S. and 19 countries around the globe.

Martin-Brower is a wholly-owned subsidiary of Reyes Holdings, the ninth largest private company in the U.S.

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## **CONTACT US** FOR FURTHER INFORMATION

CF Income Trust's diversified investment strategy enables the company to selectively pursue diverse investment opportunities across various commercial real estate property types and investment cycles.

### **Financial Professionals**

cfincometrust.com

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#### **Investors**

If you are an investor, please contact your financial advisor.

This is neither an offer to sell nor a solicitation of an offer to buy the securities described herein. An offering is made only by the prospectus. You should read the prospectus in order to understand fully all of the implications and risks of this offering. No offering is made except by a prospectus filed with the Department of Law of the State of New York. Neither the Attorney General of the State of New York nor any other state or federal securities regulator has passed on or endorsed the merits of this offering or these securities or confirmed the adequacy of the prospectus. Any representation to the contrary is unlawful. All information contained in this material is qualified in its entirety by the terms of the current prospectus.

An investment in CF Income Trust is not a direct investment in commercial real estate. An investment in CF Income Trust is subject to fees and expenses that do not apply to such direct investments and is subject to various risks, including loss of principal and limited liquidity. There is no guarantee of distributions. Distributions may be paid from other sources other than cash flow from operations, including offering proceeds, which may reduce an investor's overall return. Please consult the prospectus for suitability standards in your state. CF Income Trust is not available to residents of WA.

#### **RISK FACTORS**

- 1. We have a limited operating history and limited assets. This is a "blind pool" offering and we have not identified specific investments to acquire with the proceeds of this offering.
- 2. This is a "best efforts" offering and if we are unable to raise substantial funds, then we will be more limited in our investments.
- 3. The transaction price may not accurately represent the value of our assets at any given time and the actual value of your investment may be substantially less. The transaction price generally will be based on our most recently disclosed monthly NAV of each class of common stock (subject to material changes as described above) and will not be based on any public trading market. In addition, the transaction price will not represent our enterprise value and may not accurately reflect the actual prices at which our assets could be liquidated on any given day, the value a third party would pay for all or substantially all of our shares, or the price at which our shares would trade on a national stock exchange. Further, our board of directors may amend our NAV procedures from time to time.
- 4. The amount and timing of distributions we may make is uncertain. Distributions have been and may continue to be paid from sources other than cash flow from operations. including, without limitation, from borrowings, the sale of assets, or offering proceeds. The use of these sources for distributions may decrease the amount of cash we have available for new investments, share repurchases and other corporate purposes, and could reduce your overall return.

- 5. There is no public trading market for our common stock and repurchase of shares by us will likely be the only way to dispose of your shares. We are not obligated to repurchase any shares under our share repurchase plan and may choose to repurchase only some, or even none, of the shares that have been requested to be repurchased. In addition, repurchases will be subject to available liquidity and other significant restrictions. Further, our board of directors may modify, suspend or terminate our share repurchase plan. As a result, our shares should be considered as having only limited liquidity and at times may be illiquid.
- 6. All of our executive officers, some of our directors and other key real estate professionals are also officers, directors, managers and key professionals of our advisor, our dealer manager or other entities affiliated with Cantor, which we refer to as the Cantor Companies. As a result, they face conflicts of interest, including significant conflicts created by our advisor's compensation arrangements with us and other Cantor-advised programs and investors.
- 7. If we raise substantially less than the maximum offering, we may not be able to invest in a diverse portfolio of stabilized income-producing commercial real-estate, debt secured by commercial real estate and real estate-related assets.
- 8. We may change our investment policies without stockholder notice or consent, which could result in investments that are different from those described in this prospectus.
- 9. If we fail to qualify as a REIT, it would adversely affect our operations and our ability to make distributions to our stockholders.
- 10. The current outbreak of the novel coronavirus, or COVID-19, or the future outbreak of any other highly infectious or contagious diseases, could adversely impact or cause disruption to our financial condition and results of operations. Further, the spread of the COVID-19 outbreak could cause severe disruptions in the U.S. and global economy, may further disrupt financial markets and could potentially create widespread business continuity issues.

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